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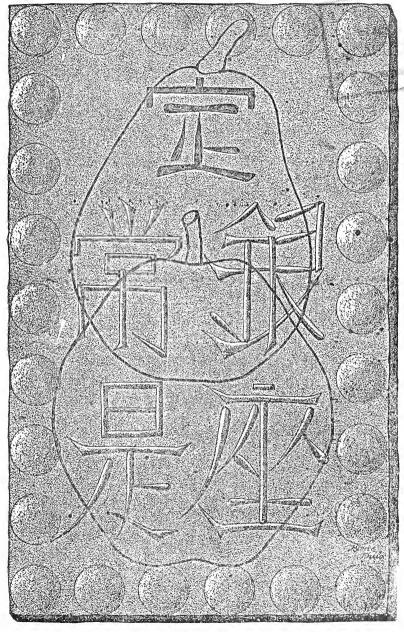
# HEIKES == HUNTSVILLE = TREES.

# The Huntsville Wholesale Nurseries.

SEPTEMBER

Huntsville, Ala.

1909



FOR THE TRADE ONLY

# Special Mention.

ROSES. We are making a specialty of growing Hardy Hybrid Perpetuals and Mosses by budding for outdoor planting. Budded roses transplant with better success than roses on their own roots and produce finer blossoms. The stocks upon which we bud are all disbudded before planting, so that little trouble is experienced from suckers. It will be noticed that our assortment given on page six covers all shades of color from white to the darkest crimson. We have discontinued growing roses at Biloxi, Miss., as we find we can produce a much healthier, handsomer plant at Huntsville. Our present crop is grown at Huntsville, and we guarantee as fine plants, both roots and tops, as can be produced anywhere in the United States. Samples will be sent upon application.

PEARS==Bartlett and B. d'Anjou. Of these we have a large stock of one year buds, and they are the finest we ever grew. They are as straight as arrows and will run mostly 4 to 5 feet and 5 to 6 feet. They are grown on the highest grade of French stocks and the roots are as nearly perfect as it is possible to produce.

FRAU KARL DRUSCHKI (Snow Queen). We are growing this variety in large numbers—It is the best white Hybrid Perpetual ever introduced. We have had it at Huntsville blooming in the open ground for the past three years.—It is marvelous in its beauty in half open bud and in the pure white of the full opened bloom. It is more prolific and more constant in bloom than the Paul Neyron. In a bed of a dozen plants there is seldom a day during the Summer when blooms cannot be cut, and during the Spring and Fall it blooms in profusion.—It is the ideal rose for cemetery planting both North and South.—It holds its foliage well and is healthy and vigorous and in hardiness it equals any of the Hybrid Perpetuals.—Nurserymen should put this rose in the hands of their agents and draw upon us for filling their orders.

GRAFTED PECANS. These are grown at our branch nurseries at Biloxi, Miss. See grade count on another page. We offer the 6 to 12 inch grade for transplanting at very reasonable prices. The grafts of this grade are one year old on two year old roots.

# The Huntsville Wholesale Nurseries.

JESISE S. MOSS. PROPRIETOR.

W. F. HEIKES. MANAGER

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1909 AND SPRING OF 1910.

# HEIKES HUNTSVILLE TREES.

# SEPTEMBER, 1909.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

# Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distribution. uting points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., Philadelphia, Pa., Tyler, Texas, Toppenish, Wash., N. Yakima, Wash., Portland, Ore., Grand Junction, Colo., and Salt Lake City, Utah, distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS-Early shipments from September 20th to October 10th; late

shipments from October 25th to December 10th, and in Spring.
FOR PHILADELPHIA AND ROCHESTER—November 1st and in Spring.

FOR TYLER, TEXAS--October 10th to December 15th.

FOR PORTLAND, ORE,—November 1st to December 15th. FOR TOPPENISH, WASH.—November 1st to December 15th.

FOR NORTH YAKIMA, WASH.—November 1st to December 15th.
FOR GRAND JUNCTION, COL—October 15th to December 1st and in Spring.
FOR SALT LAKE CITY, UTAH.—November 1st to December 15th.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the dates named. It will be necessary to arrange the dates for shipments as orders are received.

## For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 1000 rates.

The pears we offer are all worked on French Pear Seedlings 7-12 mm, branched roots. Kieffer from grafts, as well as other varieties from buds, grow up tall and straight in one year of sufficient height to cut back to the proper height to form heads for two year old trees.

KIEFFER, Magnoli	a and	Japan	Golden	Russet	Pears-Two	Years.
------------------	-------	-------	--------	--------	-----------	--------

Сірния	Per 1000
Two years, 3/4 to 1 inch, 5 to 6 feet, well branched Fodder	
Two years, \( \frac{5}{8} \) to \( \frac{3}{4} \), \( 5 \) to \( 6 \) feet, well branched \( \text{Folder} \).	. #5
Two years, 9-16 to 5%, 4 to 5 feet, branched	. °:3
Two years. ½ to 9-16, 4 to 5 feet, branched Fondle	. <b>88</b>
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched. Fodder. Two years, $\frac{3}{2}$ to $\frac{3}{6}$ , 5 to 6 feet, well branched. Folder. Two years, $\frac{9}{2}$ to $\frac{9}{2}$ , $\frac{4}{6}$ to 5 feet, branched. Follow. Two years, $\frac{7}{2}$ to $\frac{9}{2}$ to	
Two years, 3 to 4 feet, more or less branched. Forage.	. 8.8
Two years, 2 to 3 feet, more or less branched Foxy	. "√{

# KIEFFER, Magnolia, Japan Golden Russet and Garber Pears—One Year.

	CIPHER.	Per 100
One year, 5 to 6 feet, not branched One year, 4 to 5 feet, not branched One year, 3 to 4 feet, not branched One year, 3 to 4 feet, not branched One year, 2½ to 3 feet, not branched One year, 2 to 2½ feet, not branched One year, 1 to 2 feet, not branched	Fabric	<b></b> .
One year, 4 to 5 feet, not branched	Fable	
One year, 3 to 4 feet, not branched	Farmer	ာင္ကိုင္မ
One year. 21/2 to 3 feet, not branched	Farther	<u>გ</u> .შ.
One year, 2 to 2½ feet, not branched	Fashion	
One year, 1 to 2 feet, not branched	Fathom	д. Ч

# Standard Pears--Two Years, Budded.

	CIPHER.	. P	er 1000
Two years, 3/4 to 1 inch, 5 to 6 feet, well branched	$\dots$ Feather $\dots$	\$1	00 00
Two years, 5/8 to 3/4, 5 to 6 feet, well branched	Feeble		85 00
Two years, 9-16 to 5, 4 to 5 feet, well branched	Fellow		70 00
Two years, ½ to 9-16, 4 to 5 feet, well branched			
Two years, 7-16 to $\frac{1}{2}$ , $\frac{31}{2}$ to $\frac{41}{2}$ feet, well branched	$\dots Festal \dots \dots$		50 00
Two years, 3 to 4 feet, more or less branched	$\dots Fetter.\dots$	•	40 00
TT TT	ъ.,		

VARIETIES—Ea. Harvest, Koonce, Magnolia, Japan Golden Russet, Smith's. Clapp's Favorite, Duchess d'Angouleme, Lawrence,

#### STANDARD PEARS. One Year. Budded.

	CIPHER	Per	1000
One year, 5 to 6 feet, not branched			
One year, 4 to 5 feet, not branched	Foster	. 110	00
One year, 3 to 4 feet, not branched			
One year, 2 to 3 feet, not branched			
,,,,	. —		

Wariettes—Bartlett, B. d' Anjou.
We will have the largest stock of Bartletts and B. de Anjou. for Fall of 1939 and Spring of ever grown by one nursery. We use only the strongest French stocks to bud on. Our pear 1910 ever grown by one nursery. We use only the strongest French stocks to trees are larger at one year old than can be obtained from any other nursery.

#### PLUM TREES--Two Years. On Myrobolan Plum. CIDHED

Per 1000

OII IIIII	T C1 1000
Two years, ¾ to 1 inch, well branched	)
Two years, 5 to 3, 5 to 6 feet, well branched Harden	
Two years, $9.16$ to $\frac{9}{8}$ , $4$ to 5 feet, well branched	COLD
Two years, ½ to 9·16, 4 to 5 feet, well branched Hasten	SOLD
Two years, 7-16 to \( \frac{1}{2}, \) 3\( \frac{1}{2} \) to 4\( \frac{1}{2} \) feet, well branched Hatter	
Two years, 3 to 4 feet, more or less branched	j
AMERICANA VARIETURS	

Wolf Stoddard Forest Garden Hawkeye DeSoto Weaver Quaker Klondike Hunt

#### PLUM TREES. One Year. On Myrobolan Plum.

			OII II EIG.		1 1000
One year, 34 to 1 inch, 5	to 6 feet, well	branched	Lesson	)	~
One year, $\frac{5}{8}$ to $\frac{3}{4}$ 4 to 5 One year, 9-16 to $\frac{5}{8}$ , 4 to	feet, well bran	nched	Liking		
One year, 9-16 to \(^5\)\epsilon, 4 to	5 feet, well br	anched	Limber		SOLD
One year, $\frac{1}{2}$ to 9-16, 4 to	5 feet. well br	anched	Limpid	1	
One year, 7-16 to \%, 3\%	to 4\% feet, mo	re or less branch	$\operatorname{ed}Linger$	1	
One year, 3 to 4 feet, mo	ore or less bran	1ched	Liquor		
	OR	IENTAL VARIE	ETIES.		
Abundance (Botan)	Burbank	Gonzales	Red June (Red I	Nagate)	

#### COMPASS--CHERRY--PLUM—One Year. On Americana Stocks.

0		Per 1000
One year, 5 to 6 feet, % to 3/4, well branched	.Sable	)
One year, 5 to 6 feet, 5% to 34, well branched. One year, 4 to 5 feet, 9-16 to 5%, well branched	Sack	
One year, 4 to 5 feet, 1/2 to 9-16, well branched	Sadden	SOLD
One year, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet, 7-16 to $\frac{1}{2}$ , well branched	Safely	10022
One year 2 to 4 feet 3/ to 7-16 more on loss bronched	Same .	1

## CHERRY TREES--Two Years. On Mahaleb.

	CIPHER.	Per 1000
	1 inch & up, 5 to 7 feet, well bran'dOmen	Sold
	1 % to 1 inch, 4% to 6 feet, well bran'd . Object	\$150 00
Couls Disharan	$\frac{1}{2}$ to $\frac{3}{4}$ , $\frac{4}{2}$ to $\frac{5}{2}$ feet, well bran'dOblong	125 00
Early Richmond,	9-16 to %, 4 feet and up, well bran'dOctave	100 00
Dyehouse, Baldwin,	½ to 9-16, 3½ feet and up, well bran'd Office	75 00
baidwin,	3 to 4 feet, branched	50 00
	) 2 to 3 feet, more or less branched Order	35 00
Montmorency,	linch & up, 4½ ft. & up, well bran'd Orgie	Sold
Suda	3/4 to 1 in , 4 ft. and up, well bran'd Oblige	
Euglish Morello.	15% to 34, 4 ft. and up, well bran'd Obscure	125 00
Wragg,	9-16 to 5/8, 31/2 ft. and up, well bran'd Observe	
Terry (Ea. Russ.),	½ to 9-16, 3 ft. and up, well bran'dObtain	75 00
, (	3 to 4 feet, branched	50 00
	2 to 3 feet, more or less branchedOrbit	35 00

## CHERRY TREES-One Year. On Mahaleb.

		Стрны	R.	Per 10	000
One year, 4 to 5 feet,	5% to 34, well branched	Picket		\$160 00	0
One year, 3 to 4 feet,	9-16 to % well branched	Paling		140 00	0
One year, 21/2 to 3 feet	, ¼ to 9-16, well branche	$ ext{d} Panel$		100 00	0
One year, 2 to $2\frac{1}{2}$ feet	, branched	$Parade$	·	85 ((	0
One year, 1 to 2 feet,	little if any branched	Pastor		65 00	0
Dyehouse	Large Montmorency	Royal Duke	Wragg		
Early Richmond	g ===				

### PEACH TREES-On Peach. June Buds.

		Стрнее	Per 10(v
Six to twelve inches	*	Jester	\$12.50
	inches		
Eighteen inches to t	wo feet	Jealous	22 50
Two to three feet		Jasper	25 00
Three to four feet, 3	% to 7-16, little if any bran	chedJargon	
3½ to 4½ feet, 7-16 to	1/2, more or less branched	:. Jacket	40 60
Four to five feet, 1/2 1	to 9-16, more or less branch	ned $Jailer$	45 00
Four to five feet, 9-10	5 to 5/8, more or less branch	1edJangle	50 00
Arp Beauty	Elberta	Lovell	Phillips Cling
Belle of Ga.	F. St. John	Mamie Ross	Slappey
Carman	Fitzgerald	Muir	Salway
Crawford's Early	Greensboro	Mayflower	Triumph
Crawford's Late	Hiley (Early Belle)	Monutain Rose	Tuskena (Tuscan)
Champion	Lemon Cling	Orange Cling	Waddell
Chair's Choice			
The price of	n Marin Tarakona Dhillina	Clina Orongo Clina and	I Love II will be \$10 mm

The price on Muir, Tuskena, Phillips Cling, Orange Cling and Lovell will be \$10 p r 1000 higher than other sorts.

# PEACH TREES---One Year. On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large mediu and small-sized trees. The land upon which our peach trees are grown produces a well-mature, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in the section and we have been careful not to bring in any buds from affected localities.

			PHER	
One to two feet, lit	tle if any branched	Re	ender	
Two to three feet,	little if any branched	Re	source	25 (0
Three to four feet,	3/4 to 7-16, little if any b	ranchedRe	eserve	35 (10
31% to 41% feet, 7-16	to 1/2, more or less bran	${f ched}Re$	cite	40 00
Four to five feet, 1/2	to 9-16, branched	Re	uttle	45 (K)
Four to six feet, 9-	16 to %, branched, No. 1	1 Ra	ther	50 ( 0
Five to six feet, 5%	to 34, branched extra	,	tnsom	60 (₁.)
Five to seven feet,	extra, 3/4 to 1 inch, bra	nchedRa	incor	60 to
Apex Alexander Arp Beauty Beer's Smock	Dr. Burton Elberta	Mamie Ross Mayflower	Ray Rex (Lat Reeves' F	e Elberta)

Greensboro Goldfinch Stump the World Belle of Ga. Munson's Free Munson's Cling Sneed Bequet's Free Old Mixon Free Old Mixon Cling Carman Capt, Ede Crawford's Late Heath Cling Hiley (Ea. Belle) Stinson's Oct. Tuskena (Tuscan) Tiebout Henrietta Octobel Champion Chair's Choice Orange Cling Phillips Cling Krummel's Late Victor Waddell Lovell Lemon Cling

Dulce Lemon Cling
The price on Muir, Tuskena, Phillips Cling, Orange Cling and Lovell will be \$10 per 1000 higher than other sorts.

# ROSES==Field Grown. Budded.

We have ceased to grow Roses at Biloxi, as we find we can produce a much stronger, healthier plant at Huntsville. Those grown here, both root and top, are as fine as can be grown nywhere. We have a large stock this year and will make prices that will help introduce the Huntsville grown.

	cosette	Robust	Rocket
	No. 1	$No_{1}$	No. 2
Field Grown.	er M \$80	Per M \$65	Per M \$35
Very Fine.			
HYBRID PERPETUALS.			
Anna de Deisbach	2000	300	
Baroness Rothschild	1000·	250	
Coquette des Alps	2000	400	•••
Gen. Jacqueminot	11000	3500	
Gruss an Teplitz	300	100	
Jubilee.	800	200	***
Mar. P. Wilder	2700	500	
Magna Charta.	1400	500	
Mad. Gab. Luizet	300	స్తే)	
Marq. of Lorne	1300	500	
P. C. de Rohan	5000	1000	
Paul Neyron	1400	3000	
Frau Karl Druschki (Snow Queen)	5000	1000	
Ulrich Brunner	3000	750	
MOSSES.			
Crested Moss	800	300	***
Henry Martin	200	100	
Salet,.	250	150	
White Bath	200	100	

BUDDED Roses-We have ceased the propagation of Roses on own roots.

The No. 1 plants will have three or more branches and will be cut back to 18 to 24 inches. The roots are very fine. We make a grade of Roses called No. 1½. This grade is made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting.

See page 2 for special meution.

## MAGNOLIA GRANDIFLORA.

	CIPHER		
Field Grown, 6 to 12 inches, one year		\$10 00	
Field Grown, 12 to 18 inches, one year.			
Field Grown, 18 to 24 inches, one year transplanted.	Martin	15 00	
Field Grown, 2 to 3 feet, two years transplanted	Manger	17 50	
Field Grown, 3 to 4 feet, two years transplanted			

## These Magnolias are fine, straight, smooth plants with good fibrous roots.

50,000 PECAN SEEDLINGS. Gulf Coast Thin Shell. We have a very fine lot of two and three-year-old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet.

	CIPHER	Per 1000
Two and three years, 12 to 18 inches.	Patent	
Two and three years, 18 to 24 inches	Paddle	45 (0
Two and three years, 2 to 3 feet	Pebble	50 00
Two and three years, 3 to 4 feet.	Pellet	65 (0
Two and three years, 4 to 5 feet		
For graffed Pecans see Heikes-Biloxi Nurseries Co.		

#### Unsolicited Testimonials.

\* Iowa, June 1, 1909—"Enclosed please find our check for \$139.67 in payment of account to date. We thank you for the excellent stock furnished us and the promptness with which our orders were executed. The trees arrived in fine condition and were satisfactory in every respect."

IDAHO, March 28, 1909—"Inclosed find check for \$70.80 to balance account. The roses opened up in fine shape and I have never yet received a shipment which gave so much satisfaction."

IOWA, May 19, 1909—"The trees were the most perfect lot of small sized trees I ever saw and came out in No. 1 condition.

# HEIKES-BILOXI NURSERIES COMPANY,

Biloxi, Mississippi.

Address all correspondence on business with these Nurseries to W. F. Heikes, Manager, Huntsville, Ala.

On stock grown at Biloxi, for delivery in the Fall, the freight is to be paid from there by the buyer. The prices of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

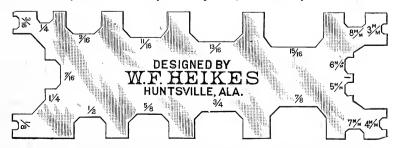
### PECANS--Best Grafted Varieties.

ו סעראיזים בי	auop	Gamoie	Game	Gang	Ganon	Gaute	Gaston	Gauer-
FEUANO, 17	to 9 ft	6 to 7 ft	5 to 6 ft	4 to 5 ft	3 to 4 ft	2  to  3  ft	18 to 24 in	12 to 18 in
One and P	r M \$	Pr M \$	Pr M *	Pr M \$	Pr M \$	Pr M \$	Pr M \$	Pr M \$
Two Years.		·						
			PRICE	S ON A	PPLICAT:	ION		
Stuart	193	403	1330	2660	4580	8529	1383	4408
Taylor	94	121	308	558	1113	680	477	136
Van Deman	69	58	106	288				
Frotscher	103	149	221	460	1104	1768		820
Pabst	420	135	125	95	375	133	412	412
Teche	68	152	334	440	390			
Russell	28	52						
Centennial	6	25	43	59	35	100	120	
Schley				7	37			
Moneymaker								
Georgia Giant	19	37	53	48				
Curet	8	9	16	17		•••		
Nelson	_	ž	9	13	22		Ť	2
Pride of the Coast		$\tilde{4}$	6	. 7	4	ğ	$\frac{1}{4}$	ĩ

Note.—We have a fine lot of 6 to 12 inch pecans in the above varieties suitable for trans planting which we propose to sell at a bargain. If interested get our prices.

# NURSERYMEN'S CALIPER-% SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to



W. F. HEIKES, Manager, Huntsville, Ala.

## Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

BATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders 'or varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred orders requiring 300 trees or more, and not! shan 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.
We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.

ELLEASE.—When prepayment of freight is not required, we will Release and Guarantee, and required, we will kelease and duarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to reake this release without reference to the classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss or "Shingle Tow," and especial care taken to insure their arrival in the best condition.

ASSORTMENTS .- We do not require customers ASSORTMENTS,—we do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without per-

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible.

prompt-paying customers. Parties with whom we have had no business transactions, will save we have had he business trainest trains actions, with save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made. and the time named is only intended as so many days of grace in which to make returns. To days or grace in which to make returns. 10 northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash or prompt returns. In order command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers

ever, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent. to the amount of the bill for the cost of collection.

Grades.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered. Guarantee of Genuineness.—While we exercise the greatest diligence and care to have all

ercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense of there is any cause of

egraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made cause, will relieve consideration only when made premptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the celler or proremoved from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, w. Shout notice of complaint to us and without our orders for their disposition.